



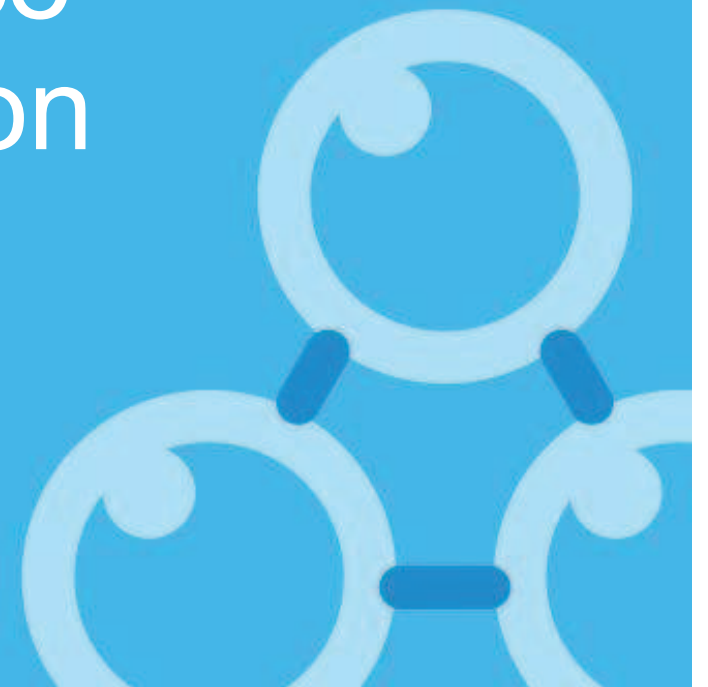
CNG PORT

Hatékonyabban az utakon

Visiting the reference CNG refueling station

Svoboda nad Úpou

2012.06.21



CNG Port Kft.



Active on the Hungarian market since 2012.

Hungarian-Czech joint venture

The goal: national network of CNG filling stations

Activity:

- Distribution of CNG refueling stations
- Installation, maintenance
- Consultation

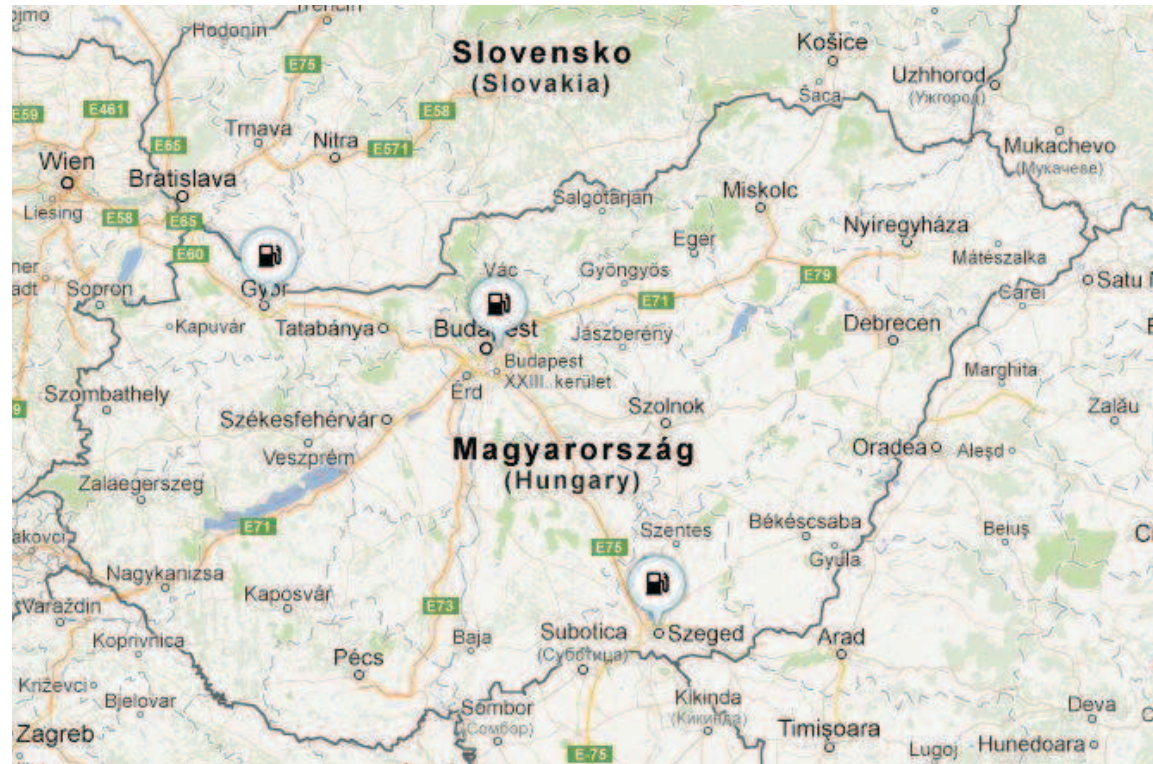
Brands:

- Blue Line** – small stations
- Aspro** – middle size and big stations



Cleaner and cheaper transport – here and now!

Current status in Hungary



Only 3 public CNG stations in the whole country

Development of the CNG market



Facts can stimulate the Hungarian CNG market now:

- Diesel prices are higher than in the neighbour countries because of the high taxes
- For the CNG the excise tax is 0 from 2010 to 2018
- The average age of the Hungarian buses is 18(!) years. The fleets should be renewed soon
- Fiat, Opel, Volkswagen, Iveco started to sell CNG vehicles from 2011-2012 on the Hungarian market

Aspro reference station – Svoboda nad Úpou



Czech Republic

Svoboda nad Úpou:

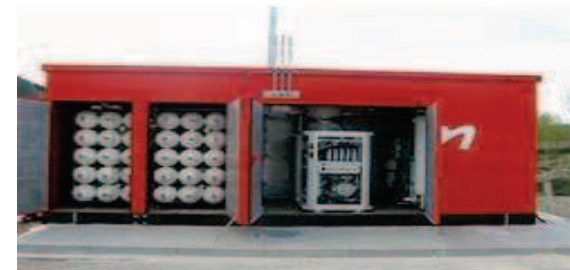
E.ON, one of the world's leading energy companies established a CNG filling station for the bus transport company Osnado

Compressors

□ 1 x SCA-50-4

Storages

□ 2.250 m³



Visiting the reference station



CNG Port has invited

- ❑ 1 main shareholder of a Hungarian bus company in Tatabánya city (total 39 buses) – he wants to switch to CNG soon 3-6 buses
- ❑ 3 people from Zalaegerszeg city where the biogas-CNG is a success story and they want to extend it to the whole bus transportation of the city. They already have a CNG bus.
- ❑ 1 people from Székesfehérvár city – company wants to change all their cranes (5) to Iveco Stralis CNG and they plan an own CNG station
- ❑ 2 people from Békéscsaba city - they plan a public station there
- ❑ 1 people from Keszthely – they are planning a biogas – CNG station
- ❑ 2 people from VABEKO – a leading Hungarian natural gas industry company
- ❑ 2 people from E.ON Hungary – they examine the opportunities of CNG
- ❑ 3 journalists
 - ❑ autogas-portal
 - ❑ a leading online car news portal
 - ❑ a leading truck and bus magazine

Invitation card



Meghívó

CNG PORT
Hatékonyabban az utakon

CNG tanulmánytúra

Tisztelt Ügyfelünk!

Szeretettel meghívjuk egy szakmai bemutatóra, Csehországba, Svoboda nad Úpouba.

Program:

Első nap

- 06:30 Indulás Budapestről
- 07:30 Utasok felvétele Tatabányán
- 08:15 Utasok felvétele Győrben
- 13:30 Érkezés Svoboda nad Úpou-ba a töltőállomásra, szakmai bemutató I.
- 14:30 Ebéd a cseh kollégákkal közösen
- 16:00 Szakmai bemutató II. - konzultáció az üzemeltetőkkel
- 19:00 Vacsora

Második nap

- 07:00 Reggeli
- 08:00 Indulás vissza Magyarországra
- 15:00 Érkezés Budapestre

Az utazás időpontja: 2012. június 21-22. (csütörtök és péntek)

Az utazás témája: A referencia CNG töltőállomásunk megtekintése, amely közforgalmú működtetésű, de a helyi közlekedési vállalat buszai is itt tankolnak.

Szállás: Hotel Prom

Indulás: Budapestről - Ötvenhatosok tere, volt Felvonulási tér az Időkeréktől

Az utazás, szállás valamint az étkezés költségeit a CNG Port Kft. biztosítja.

X

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Demonstration of the station



Demonstration of CNG refueling



Presentations in the hotel



Expected results



The benefits of this event

- Our own customers can see working stations and vehicles
- People are convinced that this investment returns
- People become more familiar with Aspro and Compac – these brands were not known in Hungary
- Because of the Hungarian news articles the awareness of CNG Port has increased
- The Hungarian gas providers know about CNG Port and Aspro now and they will count with us.
- The CNG-bus symbiosis has demonstrated for a wide audience – when the bus companies will renew the fleets they will know about us

CNG in the transportation



You can rely on us

Köszönjük a figyelmet



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Kuru Csaba értékesítő

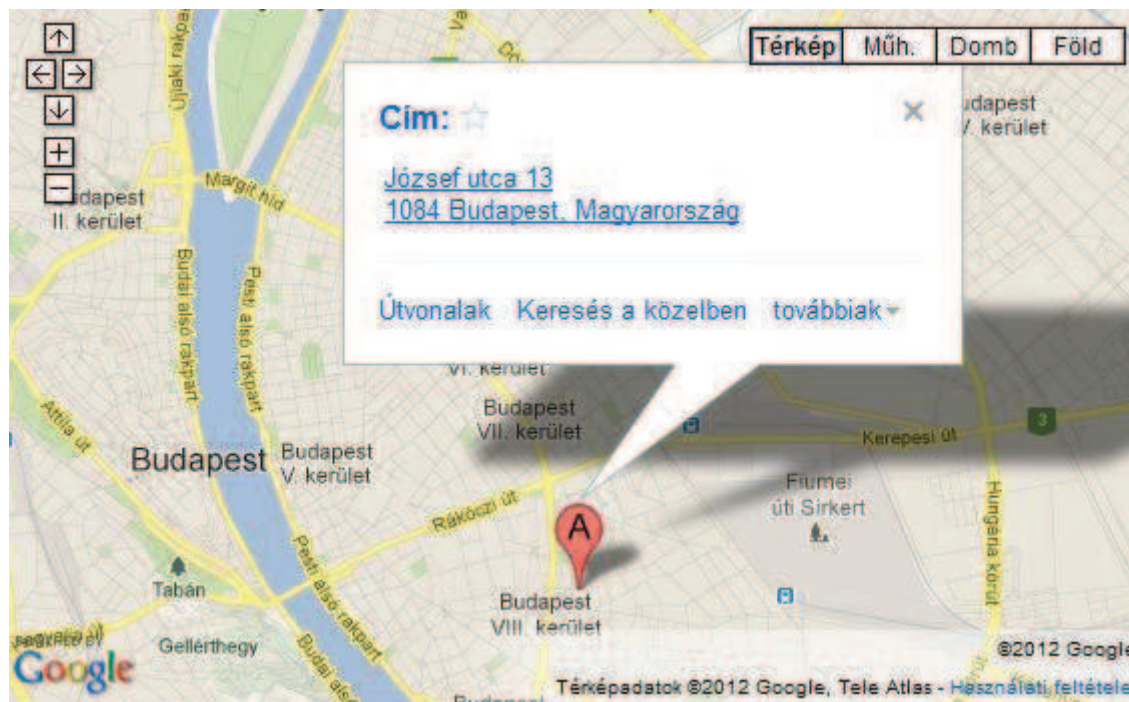
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Ha bármilyen kérdése van, forduljon hozzánk bizalommal